HIPER Global

# Investors Presentation

September 2022

# Forward Looking Statement

- This Presentation only contains summary information and was prepared in order to provide a concise and convenient presentation, and it does not in any way exhaust all information about the Company and its operations, and nothing in this Presentation shall replace the requirement to review the company's reports and reports to be published by the Company to the public, specifically including the final prospectus and the annual reports published by the Company (the "Reports").
- This presentation may include forward-looking statements, as defined in the Securities Law, 5728-1968, including forecasts, evaluations, estimates and other information relating to future events and issues. Forward-looking statements may relate to, among other things, revenues, earnings, cash flows, capital expenditures and other financial items. Forward-looking statements may also relate to our business strategy, goals and expectations concerning our market position, future operations, profitability, liquidity and capital resources.
- All statements other than statements of historical facts are forward-looking statements and can be identified by the use of forward-looking terminology such as the words "anticipate", "believe", "could", "estimate", "expect", "intend", "may", "plan", "predict", "project", "will" and similar terms and phrases.
- Any forward-looking information contained in this presentation is based, in addition to existing information of the company, on present company expectations and evaluations regarding future developments and trends and on the interaction of such developments and trends. Although we believe the assumptions upon which any forward-looking statements are based are reasonable, any of these assumptions could prove to be inaccurate and the forward-looking statements based on these assumptions could be incorrect. Our business and operations involve risks and uncertainties, many of which are outside our control, and any one of which, or a combination of which, could materially affect our results of operations and whether the forward-looking statements ultimately prove to be correct. Forward-looking statements are based on current expectations and are not guarantees of future performance.
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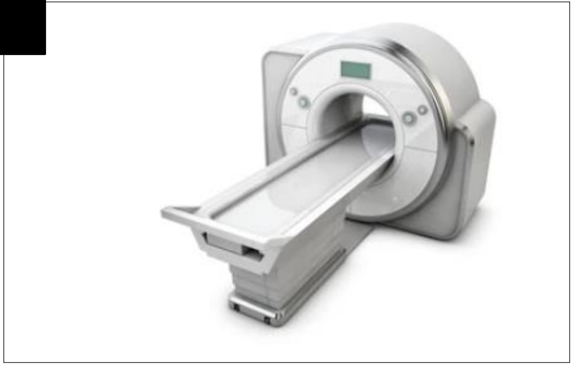
# What We Do?

HIPER Global
Empowers Global Technology Leaders to Transform their Software-Based Compute product into Robust solution, from Design to Delivery

# From Concept to Product

Empowering global technology leaders to outpace innovations to market from "Design to Delivery"



# Company Overview

The company designs, develops, assembles, and integrates custom computer solutions into customer's products that are sold and delivered to their end customers

Our success with leading, high-tech customers of 30+ years fosters new, complex compute innovations for technological superiority

Proven technological expertise for the comprehensive needs in the full portfolio of IT technologies.

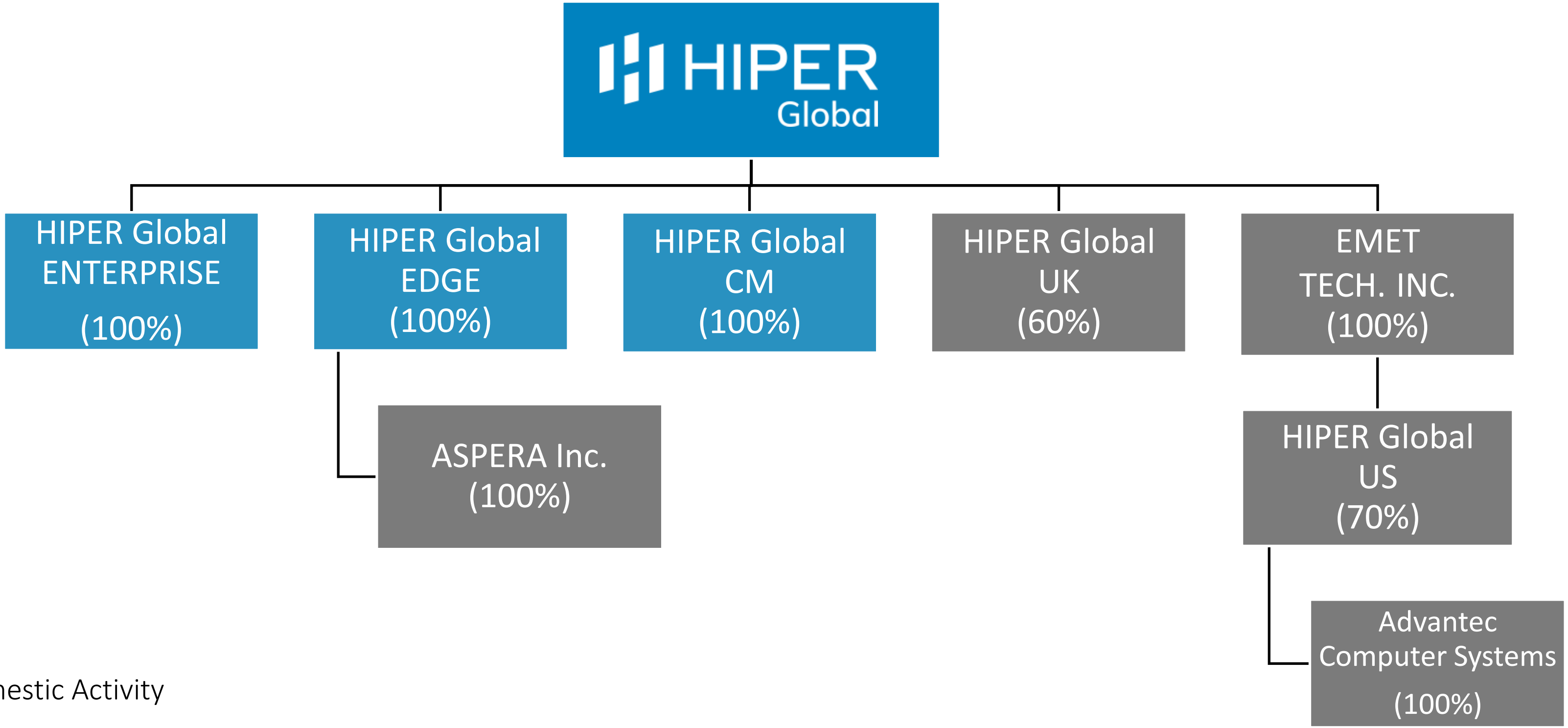
HIPER Global (formerly part of EMET Group) became an independent company listed on the Tel Aviv stock exchange on March 9, 2022

The company employs over 350 employees in Israel and worldwide

Annual revenues have steadily increased YoY, with total revenues of $220 million in 2021
In H1 2022 revenues totaled $132

# Company Structure

The company operates 2 business sectors – Domestic (Israel) and International




Domestic Activity

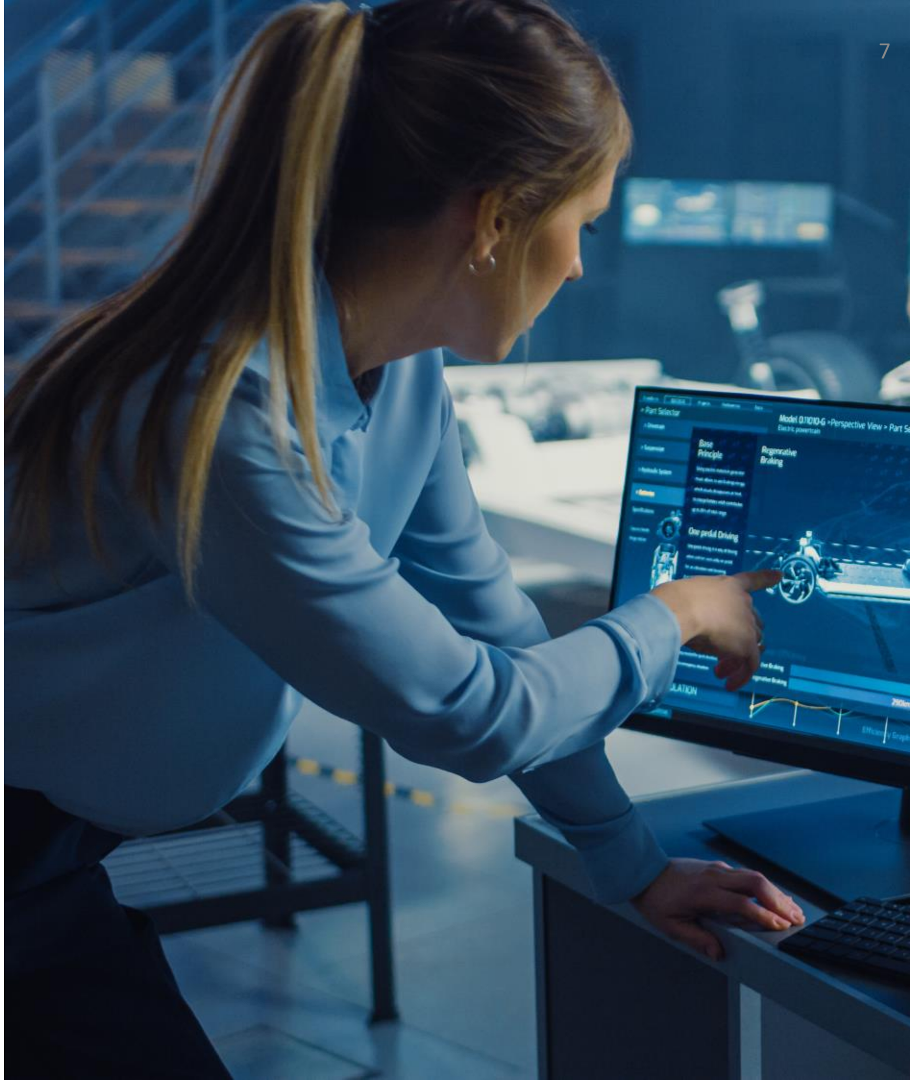
International Activity

# The need

Developing complex hardware-integrated products

Shorten Time-to-Market

Global Delivery to end customers



# Delivering Professional Services for a Competitive Edge

## Technology Leadership

- Proven expertise and deep understanding of full IT market range
- Technical and engineering capabilities and resources
- Software expertise to solve complex bottlenecks in customer applications

## Development and Manufacturing

- Develop complex and advanced systems to meet customer requirements
- Develop in one location to deliver anywhere in the world
- Manufacturing and integration sites in Israel, USA, Europe

## Strategic Partnerships

- Partnerships with leading, best-of-breed global technology manufacturers
- A wide portfolio of solutions for great flexibility
- Long-term partnerships

## Logistics and Supply Chain

- Operational infrastructure and global supply chain
- Logistics expertise and understanding of standards and regulation
- Global availability and local accessibility to end customer for Same Day Delivery
- Inventory management, storage, service and warranty

# Customer Engagement Model

1. Specification and analysis of customer needs with complex requirements
2. Our team becomes an integral part of our customer's development team
3. Supply chain management at the customer's site or at multiple sites worldwide
4. Continuous manufacturing and supply over the years
5. Support for the entire product life cycle and development of next generation products

**Establishing long-term customer relationships**

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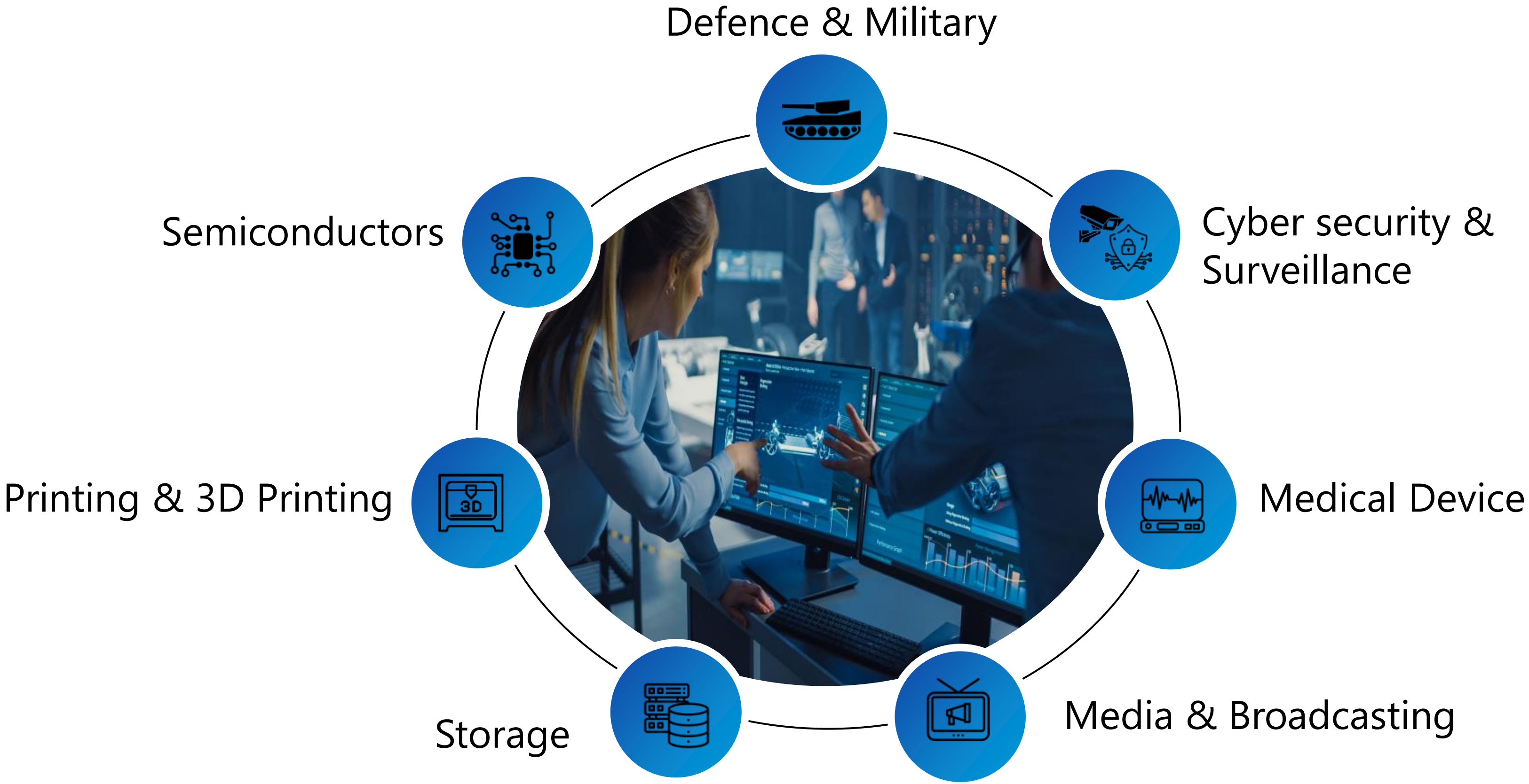
Potential to grow and expand with our existing customers

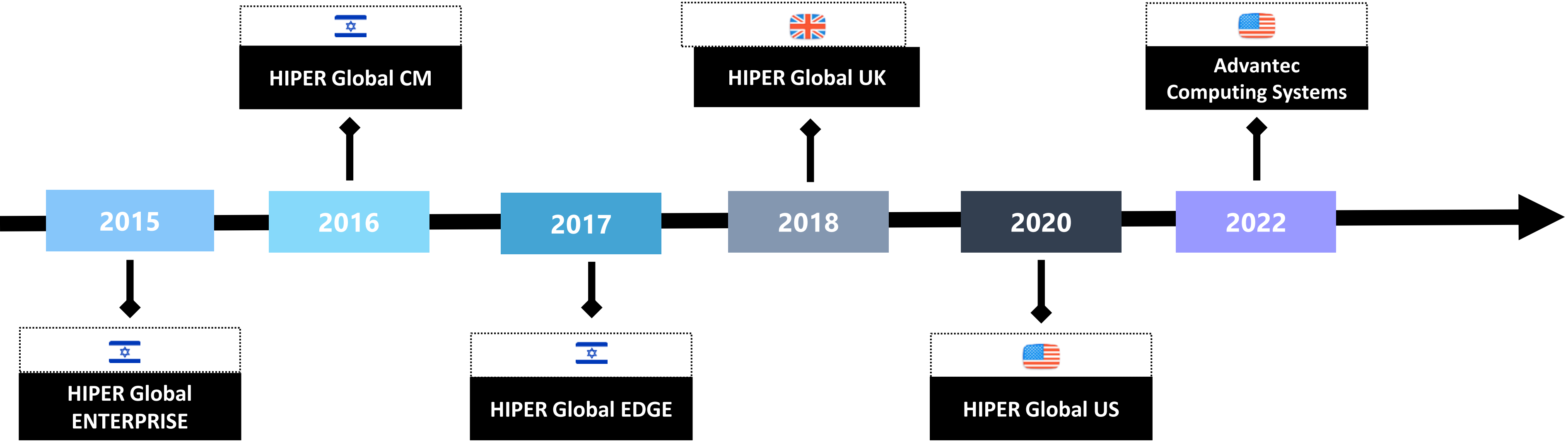
# Markets We Serve



# Operational Global Infrastructure

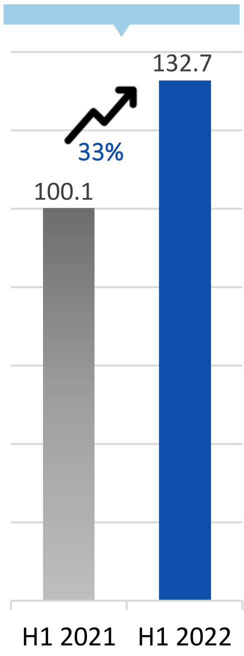
- 2 R&D facilities – Israel and Atlanta US
- 5 Production and Integration Facilities
- Local R&D support and global delivery at multiple sites
- Logistics and Global Supply Chain

# Acquisitions

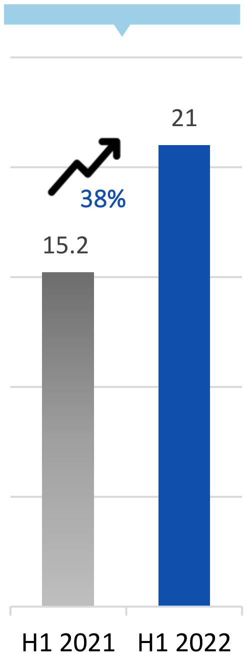


# H1 2022 Financial Results ($M)

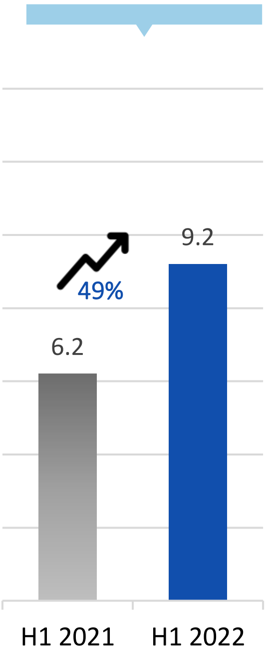
Revenue



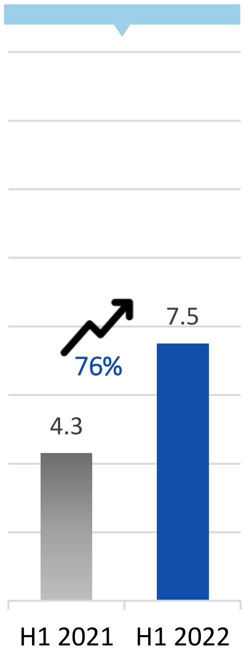

Gross Profit



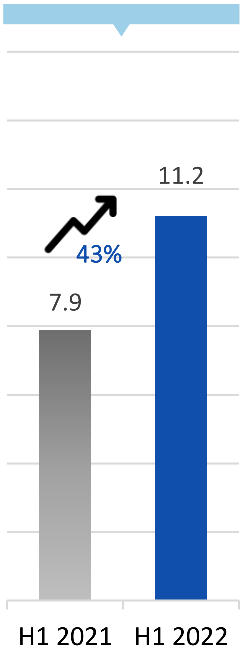

Operational Profit



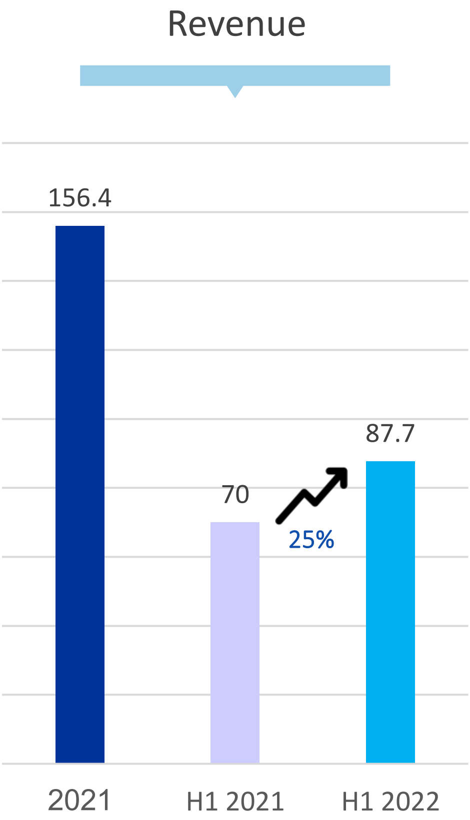

Net Profit

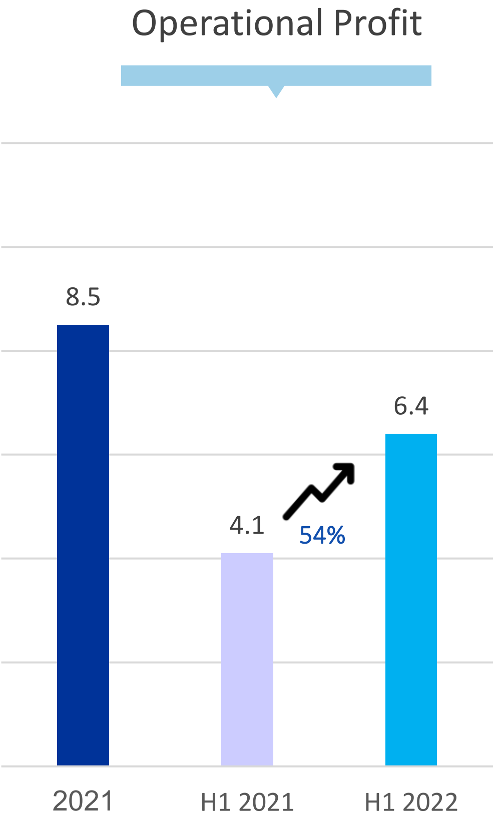



EBITDA



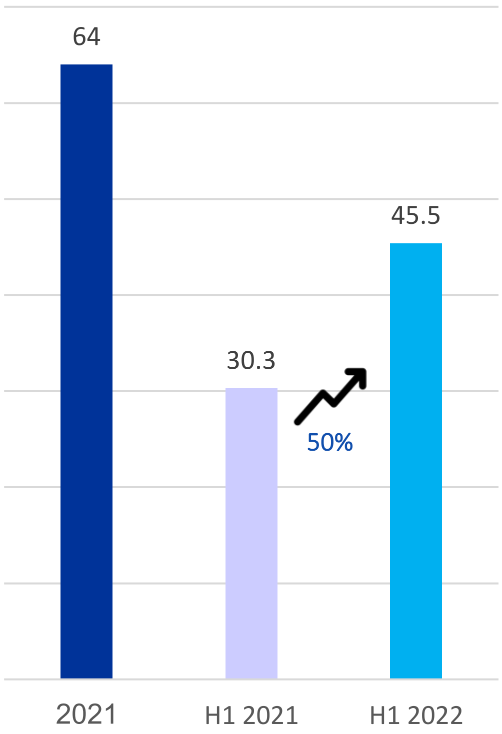
# Domestic (Israel) Activity Results – 2021 and H1 2022 ($M)



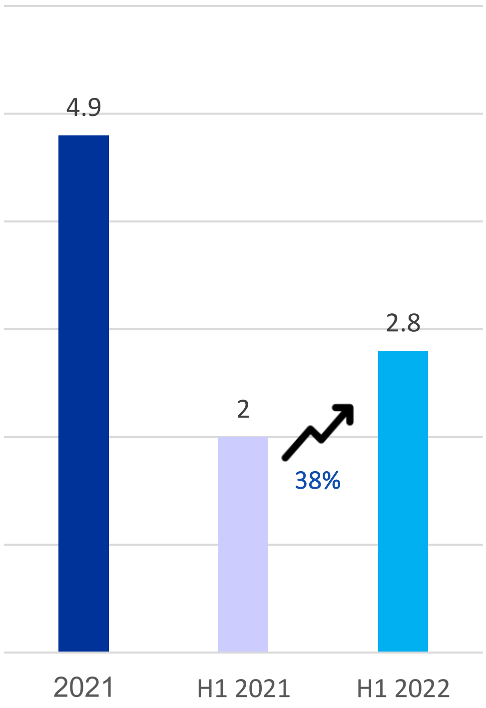



# International Activity Results – 2021 and H1 2022 ($M)

## Revenue




## Operational Profit

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# Balance Results 30.06.2022 ($M)

| | June 30th 2022 |
|---|---|
| Total equity | 53 |
| Total equity to balance | 31% |
| Net financial debt | 53.5 |
| Net financial debt to balance | 31.5% |

| | June 30th 2022 | December 31st 2021 |
|---|---|---|
| Current assets | 141 | 113 |
| Non-current assets | 29 | 22 |
| Current liabilities | 95.5 | 74 |
| Long-term liabilities | 21.5 | 13 |
| Total Equity | 53 | 48 |
| Total balance | 170 | 135 |

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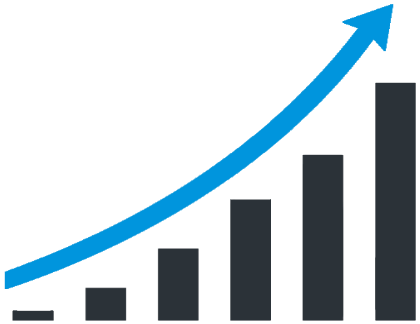
# Key Growth Drivers

Continued expansion in Israeli high-tech market and strengthening activity with existing customers

Institutionalizing global company DNA to increase our regional market share in all branches for high profit activities (like in Israel)



Continued penetration into high-growth, high-tech industries in Israel (Edge, Cyber, Industrial Automation)

Continued M&A in the US and other regions to strengthen our global deployment capabilities

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Thank You